



## PRESS RELEASE

### **TeamSystem strengthens its Spanish footprint with the acquisition of AIG Classic**

*The addition of a leading Iberian provider of management and accounting software for SMEs and professionals marks another milestone in the Group's international growth journey.*

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**Milan/London, 29 January 2026 – TeamSystem** – Italian **tech & AI company** leading the development of **digital platforms** for business management among companies and professionals – has acquired **AIG Classic**, a Spanish company specialised in the development of management and accounting software for SMEs, micro-businesses and professionals.

Part of TeamSystem's international growth strategy, the transaction strengthens the Group's footprint in Spain, a strategically important market given its strong similarities with the Italian entrepreneurial landscape and the central role it plays in the Group's European expansion. The Spanish market is undergoing a profound digital transformation, driven by the gradual introduction of mandatory electronic invoicing, starting with the VeriFactu system in 2027 and progressing towards widespread adoption of B2B e-invoicing by 2028. This evolution further aligns Spain with the Italian model, strengthening regulatory and technological convergence. Against this backdrop, the acquisition reinforces TeamSystem's positioning as a **European champion in the digitalisation of SMEs and professionals**, through targeted investments in countries with similar structures, needs and growth dynamics within their productive ecosystems.

Founded in **1994 in Vigo, Galicia**, in **2025 AIG Classic** reported **revenues of over €5.5 million** and serves **more than 34,000 customers**, supported by a team of approximately **55 employees**. Over the years, the company has developed solutions tailored to the operational and regulatory needs of small and micro-businesses, building a broad and loyal customer base in the Iberian market. AIG Classic's offering is centred on two main products: **ClassicGes**, a business management solution covering the entire value chain of a company, and **ClassicConta**, focused on accounting and financial processes, with tools designed to simplify tax compliance and reporting.

*"This acquisition fits naturally into our international growth journey," said **Federico Leproux, CEO of TeamSystem**. "AIG Classic is a well-established technology company with deep knowledge of the market and the needs of SMEs and professionals. We continue to invest in businesses that share our vision: supporting digitalisation through simple, innovative and reliable solutions that deliver tangible value to users in their everyday work."*

*"We are very pleased to become part of a Group like TeamSystem," added **Santiago Viso and Edelmiro Gonzalez**, Founders of AIG Classic. "AIG Classic was born as a company deeply rooted in its territory and focused on the concrete needs of SMEs and professionals, and over the years it has grown thanks to the work of our team and the trust of our customers. This transaction represents an important recognition of the path we have taken and an opportunity to continue developing our solutions within a solid and well-structured Group."*

TeamSystem was advised by **Garrigues** for legal and labour matters and by **KPMG** for financial and tax due diligence. **Evergreen** acted as legal advisor to AIG Classic and Tresmares.



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***TeamSystem** is an Italian tech & AI company that develops digital platforms designed to enhance the competitiveness of businesses and professionals. The Group supports its clients in the digital transformation of their entire supply chain through a comprehensive and integrated range of innovative technologies – based on AI, SaaS and cloud – to manage and evolve internal processes, strengthen collaboration across their business ecosystem, and foster both growth and operational efficiency at every stage of the value chain. TeamSystem operates in Italy and abroad, closing 2024 with revenues of EUR 1 billion, up 19% year on year, and a team of over 5,000 employees serving around 2.5 million customers using its proprietary cloud-based digital platforms.*

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